



The Metro New Jersey Chapter of the Appraisal Institute

Founded 1932

Proudly Announces

The 15th Annual Fall Conference
October 20, 2017

*A Compendium of Current Topics
for the Real Estate Professional
Holiday Inn Clark, 36 Valley Rd, Clark, NJ*

Continuing Education Credit

Program **approved** for 7 CE hours by the Appraisal Institute,
and the New Jersey State Board of Real Estate Appraisers.

Submitted for 7 CE hours to the Insurance & Banking
Commission for NJ Real Estate Continuing Education and the
New York State Board of Real Estate Appraisers. The program
has also been submitted to the State of New Jersey Assessor
Continuing Education Board for 1.5 administrative hours and
5.5 appraisal hours.

The Pennsylvania Board of Real Estate Appraisers accepts
programs approved in New Jersey.

15th Annual Fall Conference – October 20, 2017
Holiday Inn Clark, 36 Valley Rd., Clark, NJ
Register on-line at www.ai-newjersey.org

8:00 am Continental Breakfast

8:15 am Orientation and Greeting

Joseph C. Baldoni, MAI
President of the Metro New Jersey Chapter

Introduced by Joseph A. Murray, Jr. SRA, Conference Committee Co-Chair

Session I ~ A Deeper Dive into Tri-State Economic Development Programs:

This session will focus on property tax offsets and economic development policy and incentives including the Grow NJ Assistance Program, tristate initiatives, transferability of tax credits and potential effect on urban real estate values.

8:30 am Featuring: Charles L. Ruby, Managing Director
Deloitte

Gina Giordano, J.D., Manager
Deloitte

Jackie Hakimian, J.D., Senior Manager
Deloitte

Introduced by Joseph H. Cimiluca, MAI

Session II ~ The Post Suburban Economy & Its Impact on the Office Market

The 1980's witnessed an unprecedented suburban office building boom throughout the tristate region. In more recent years the workforce has changed significantly - and continues to change. The echo boom generation (born 1977 - 1995) and its now dominant and ascending workforce favors a "new urbanist" live-work-play philosophy. Profound advances in information technology, an aging suburban office product, and an urban living revival have had a dramatic impact on the suburban office market. This session will focus on these issues and offer suggestions on how the suburban office market may adapt and reinvent itself yet again – this time to a post suburban digital economy.

10:00 am Featuring: Dr. James W. Hughes, Professor
Edward Bloustein School of Planning and Public Safety at Rutgers University

Introduced by Bruce E. Jones, MAI

Session III ~ Economy Snapshot

This session will focus on the overall state of the US economy with specific information about the tristate economic conditions.

11:00 am Featuring: Ryan Severino, Chief Economist
JLL

Introduced by Daniel C. Webb, MAI

12:30 pm Lunch – Remarks from Joseph C. Baldoni, MAI, Metro New Jersey Chapter President

Session IV ~ Infrastructure, Ports and Logistics

This session will focus on timely local and regional issues including the ongoing Bayonne Bridge project, "mega-container ship" impacts and considerations, the new "last mile" of retail and implications for freight and planners, and emerging technologies (including semi- and fully-autonomous trucks, drones, 3D printing) and its impact on freight and logistics.

1:30 pm **Featuring:** Anne Strauss-Wieder, Director Freight Planning
New Jersey Transportation Planning Authority

Introduced by Joseph H. Cimiluca, MAI

Session V ~ Lake Association vs. The People: The Intersection of Law, Policy & Property Rights

Common-interest communities are defined by a recorded declaration in title which binds individual lots to servitude or an obligation. However, in recent years, many lake associations have attempted to expand the definition of what constitutes a common-interest community by imposing assessments and other charges against individuals who reside in proximity to the lake, absent any recorded declaration. The lake associations rely on the lot's proximity to the lake, or the existence of an easement in title which permits lot owners to use the lake. This lecture will discuss the cross-section between common-interest communities, easements and how the efforts of these lake associations may impact property valuation.

3:00 pm **Featuring:** Brian M. Rader, Esq, Partner
Jardim, Meisner & Susser, P.C.

Introduced by Joseph A. Murray, Jr., SRA

4:30 pm **Conclusion of Conference**

*You can Register on-line at www.ai-newjersey.org
Confirmations and Directions will be e-mailed.*

REGISTRATION FORM for the 15th Annual Fall Conference (Please Print)

Return to: Metro New Jersey Chapter of the Appraisal Institute
P.O. Box 6045
Bridgewater, NJ 08807

Registration Fee: \$175 Appraisal Institute Members; \$190 all others
(If payment is made by check, please make check payable to Appraisal Institute)

Name _____ Designation _____

Appraisal Institute Member? Yes No Chapter _____

Send Confirmation to: _____
(E-Mail Address)

Address _____

Phone Number with Area Code _____

Sorry – No refunds after October 14th ~ Business attire required

APPRAISAL INSTITUTE

National President

Jim Amarin, MAI, SRA, AI-GRS

Regional Chair – Region VI

Ryan M. Hlubb, MAI, SRA

National President Elect

James L. Murrett, MAI, SRA

The Appraisal Institute is a global membership association of professional real estate appraisers, with almost 22,000 professionals in nearly 60 countries throughout the world. Its mission is to advance professionalism and ethics, global standards, methodologies, and practices through the professional development of property economics worldwide. Organized in 1932, the Appraisal Institute advocates equal opportunity and nondiscrimination in the appraisal profession and conducts its activities in accordance with applicable federal, state and local laws. Members of the Appraisal Institute benefit from an array of professional education and advocacy programs, and may hold the prestigious MAI, SRPA, SRA, AI-GRS and AI-RRS designations.

Metro New Jersey Chapter Officers

President Joseph C. Baldoni, MAI
Vice President..... James L. Meehan, MAI, AI-GRS
Treasurer Daniel Mistichelli, MAI, SRA
Secretary Gary M. Wade, MAI

METRO NEW JERSEY CHAPTER BOARD OF DIRECTORS

Joseph H. Cimiluca, MAI
Eugene J. Domowicz, MAI
David Glaser, MAI
Joseph A. Murray, Jr., SRA
John J. Musnuff, MAI
Christopher J. Otteau, MAI, AI-GRS
George J. Sopko, MAI
Dustin Tenenbaum, MAI
John P. Wilson, MAI, AI-GRS
Kevin Y. Wong, MAI, AI-GRS
Cynthia Xu, MAI

Past President: Gregg Manzione, MAI

FALL CONFERENCE COMMITTEE

Joseph H. Cimiluca, MAI– Co-Chair
Joseph A. Murray, Jr., SRA – Co-Chair
Robert C. Heuner, MAI
Bruce E. Jones, MAI
Daniel C. Webb, MAI
Gary M. Wade, MAI – Officer Liaison



Fall CONFERENCE SPONSORS

GOLD SPONSORS



SILVER SPONSORS

